



JMC Lighting, LLC

Specializing in Tennis Court Lighting

75+ Country Clubs, Tennis Clubs, Universities, and
ATP/WTA/ITF tournaments over the last 2 years

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My Promise To You

My name is Joshua Conlin and I am from Alameda, CA. I grew up playing tennis and that carried on to my three boys. Myles (oldest) just finished playing four years at The United States Military Academy where he won MVP two consecutive years. Maxwell (middle) plays at Babson College in Wellesley, MA where he just finished his freshman year. Mason (youngest) follows his older brother's paths by competing in junior tournaments. He is 14. All three of my boys love the game as much as I do. I've been a member of Berkeley Tennis Club for the last 21 years. I also serve as a Board member and the Treasurer of USTA Northern California where I continue to seek improvement among Leagues, Junior tournaments, and overall tennis experiences. I got into the lighting business three years ago and since then have loved every moment. I strive to make every player's tennis experience as best as possible. I believe my LED Lights open many opportunities to clubs and players to enjoy their tennis to the fullest potential. From playing at night to hosting events under these LEDs, everyone can enjoy nights under the lights. At the beginning of 2020, I formed JMC Lighting, LLC, and since then, I have continued to provide LED Lights to clubs and players across the country.



Recent Projects

- California Tennis Club
- The Olympic Club
- Peninsula Tennis Club
- Los Altos Gold and Tennis Club
- La Quinta Resort & Club
- Templeton Tennis Ranch
- \$60,000 Women's USTA Circuit Tournament
- \$100,000 NorthBay Healthcare Men's Pro Championship
- Saratoga Country Club
- Blackhawk Country Club
- Diablo Country Club
- Ruby Hills Country Club
- Castlewood Country Club
- Oakland Hills Tennis Club
- Chabot Canyon Racquet Club
- La Madrona Athletic Club
- Carmel Valley Athletic Club and Resort
- The Palisades Club
- Ladera Oaks Tennis Club
- Stonegate Country Club
- Bakersfield Racquet Club
- Mont Clair Tennis Association
- Trilogy
- Meadow Swim and Tennis Club
- Coral Oaks Tennis Club
- Avila Bay Athletic Club and Spa
- Mission Hills Racquet and Swim Club
- Berkeley Tennis Club
- Claremont McKenna College
- \$120,000 UTR Open Series @ Berkeley Tennis Club
- Claremont Country Club
- Phoenix Country Club
- \$165,000 Arizona Tennis Classic Men's ATP Challenger
- Westlake Athletic Club
- Arden Hills Athletic Club
- Harbor Bay Club
- Orinda Country Club
- Orindawoods Tennis Club
- The Hills Swim and Tennis Club
- Bel Air Ridge
- Sutter lawn Tennis Club
- Mt. Tam Racquet Club
- Tiburon Peninsula Club
- Scott's Valley Tennis Club
- Peninsula Community Center
- University Club of Palo Alto
- Bay-O-Vista Swim and Tennis Club
- Rolling Hills Tennis Club
- Greenbrook
- Pierpont Racquet Club
- Shadow Mountain Resort and Spa
- Peninsula Community Center
- The Springs Country Club
- Numerous Private Tennis Courts



Many of my project have been referred to me by Vintage Contractors (San Francisco, CA), Zaino Tennis Courts Inc. (Orange, CA), Saviano Co Inc. (San Jose, CA)

Quotes

“The Light is cleaner, brighter, and the light spread leaves no dark areas on any of our courts. As a result, evening play has picked up...and players look forward to coming out to play and socialize after dark. It has been a true pleasure to work with Mr. Conlin and his team.”

– Matt Holt, Director of Tennis @ The Olympic Club

“The service, professionalism and efficiency was second to none. The end results were much better than projected and we could not be more satisfied with all aspects of the project.”

- Jeremy Gregory, General Manager @ Berkeley Tennis Club

“As promised, the lighting is the best lighting I have seen during my 30 years managing private clubs.”

- James Kellogg, General Manager @ Carmel Valley Athletic Club and Refuge

“Every club should install these lights. Their members would be thrilled and member retention would go up.” - Chuck Fowler, Director of Tennis @ Saratoga Country Club

“My highest recommendation goes to Joshua himself. Joshua was there from the initial meetings, to the conclusion of the process and as an active tennis person, I trust his knowledge on and off the court.”

- Devin Gallo, Director of Tennis @ Claremont Country Club

“The organizing and scheduling of the installation went smoothly, your staff were on time, they were polite, knowledgeable, professional detailed oriented, and efficient, and your involvement in this project was very valuable. We now have energy efficient and cost effective lights which illuminate our courts creating a positive experience for our members for night tennis.”

- Brian Thomas, General Manager @ Orinda Country Club

“We were able to get the new lighting in time to welcome the Desert Smash Event hosted by Serena Williams. All of the stars that participated appreciated the professional court and lighting.”

- Lynne Rolley, Executive Director of Tennis @ La Quinta Resort & Club

“The results are fantastic! The USTA Officials and pro players were all extremely pleased with our new stadium court lighting. We received numerous compliments, including, ‘one of the best lit courts on the Pro Circuit.’ I whole-heartedly recommend his services.”

- Chris Fouquet, General Manager @ Templeton Tennis Ranch.

“The professionalism displayed by Josh and the installation team was impressive. They worked around a difficult schedule, were on time, conscientious about details and very friendly.”

- Timothy Anderson, Co-Owner of Arizona Tennis Classic

“I would encourage any Club or Facility thinking about ways to reduce their electrical usage and becoming more energy efficient to contact Josh Conlin. We found him to be timely with our project and more than competitive with the pricing.”

- Jeanne M. Johnston, General Manager @ Napa Valley Country Club

“Over the last 2 years, we have invested 3.2 million into facility improvements and while there were projects that required more capital to complete, the LED light conversion had the biggest impact with our members. I would encourage any club considering converting to LED lighting to move forward with Mr. Conlin. Operational costs drop and your members will be thrilled as well.”

- John Sutcliffe, General Manager @ Westlake Athletic Club

Quotes

“As a player, every once in a while, you hit that one shot, have that one moment where you know that it wasn’t luck, but actually the unique combination of experience, practice an opportunity. These moments prove to be game changers that impact everything going forward. I can honestly say, the addition of your LED lights to our facility has had, and will have, the same impact. They are a game changer.”

- Rod Heckelman, General Manager / Tennis Director / VP & Secretary @ Mt. Tam Racquet Club

“One of my sons was practicing with a UC Berkeley Men’s Tennis player and I saw those lights. I thought this is a much better light – this is a huge opportunity...In my opinion, every tennis club and country club in the country is going to have LEDs in the next few years. From a players point of view, it’s the spread and evenness of the light that’s special. It’s easy on the eye...From a club’s perspective, they are getting instant on-and-off savings.” - Joshua Conlin, JMC Lighting, LLC.

“As one of only 6 \$100,000 ATP Challenger Tour Events in the US, this is an important event for Northern California Tennis...Even Keith, who has supervised thousands of ATP Challenger (and is additionally the scheduling official for the US Open) was amazed at that your lights not only met, but exceeded the ATP requirements.”

- Phil Cello, Tournament Director, NorthBay Healthcare Men’s Pro Championship

“I want to thank you for the excellent job in converting Ladera Oaks’ tennis courts lights to LED. Finally, I want to give you personal thanks for being able to install in our lights in such a timely fashion (3 days wow!).”

- Ray Bilsey, Tennis Director @ Ladera Oaks Swim and Tennis Club



“Our members at The Peninsula Golf & Country Club are very happy with the lighting improvement, and I’m finding evening tennis has picked up. All in all from my staff and all of our members we are extremely pleased with our new lighting!” - Rod Saludo, Director of Tennis @ PG&CC

“As the new president of USTA Northern California I have almost daily contact with other club owners and club managers. I came into contact with almost everybody who has switched over to Josh’s LED lights. To a person, every single one of them experiences has been similar to our. Perfect.”

- Kevin Pope, President of the Board USTA Norcal / Director of Tennis @ Ruby Hills Golf Club

“I would highly recommend Josh, moving to LED lighting has not only increased our participation, but our member satisfaction is at an all-time high.” - John Vest. General Manager @ Castlewood Country Club

“Not only do the LED lights use only 40% of the energy of our previous metal halide lighting, but because LED have the capability to be turned on and off in an instant, we have installed switch courtside, and only used lights when they are required, rather than having them on all evening. Another huge cost savings. We are probably now spending 20% of what we were spending before.”

- Keith Wheeler, Executive Tennis Director @ Orindawoods Tennis Club

Products



Shinetoo
(400W LED)
Warranty: 10 years (12 hrs
per day 7 days a week)



GigaTera
(400W LED)
Warranty: 10 years (12 hrs
per day 7 days a week)



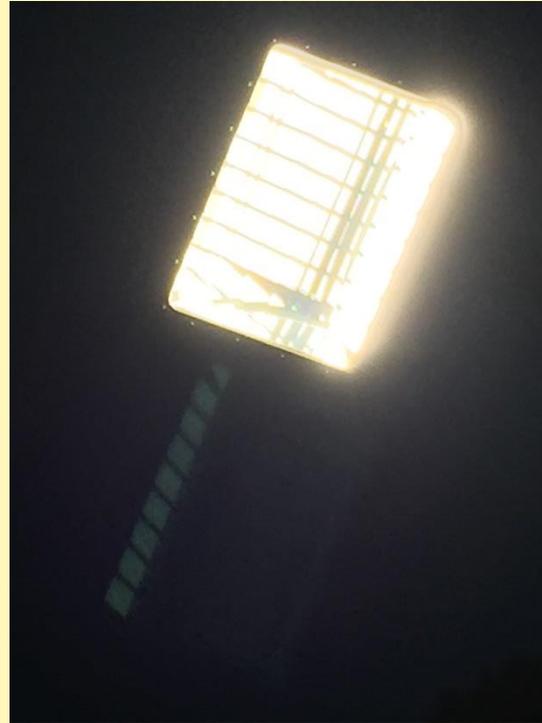
Specs and Details



<http://www.shine2sportslighting.com/mobile/product/detail/1909021504547742/>.



vs.



The LED Light fixture is smaller, weighs less, and the 4 foot arm is not needed with my light giving a more streamline and modern look.

Photo taken @ Olympic Club (San Francisco, CA)

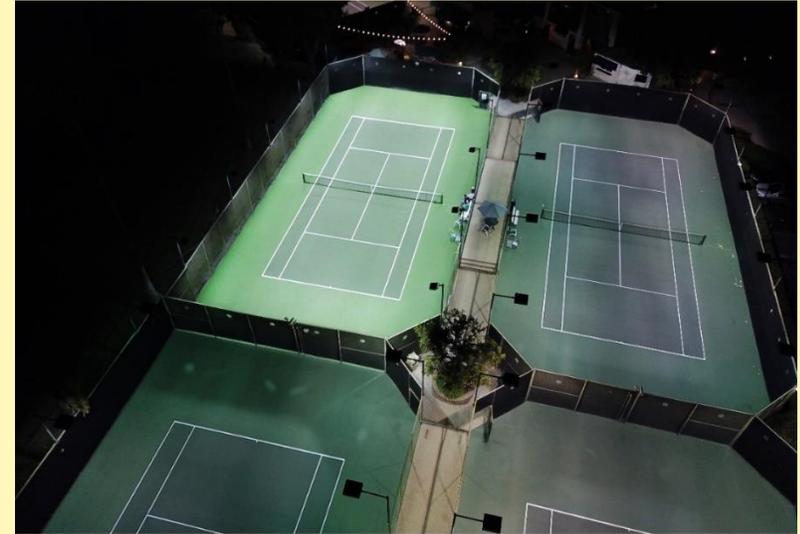


The glare between the 1000W Metal Halides and the 400W LED Light makes a huge differences to a player. Easy on the eye and seeing the tennis ball at night has never been so clear.

Comparisons between traditional 1000W Metal Halides vs. 400W LED Lights



Before and After: The Club at Harbor Point:
(Tiburon, CA)



Palisade Club:
(Newport Beach, CA)



Black Hawk Country Club:
(Danville, CA)

La Quinta Resort and Club Center Court (La Quinta, CA)



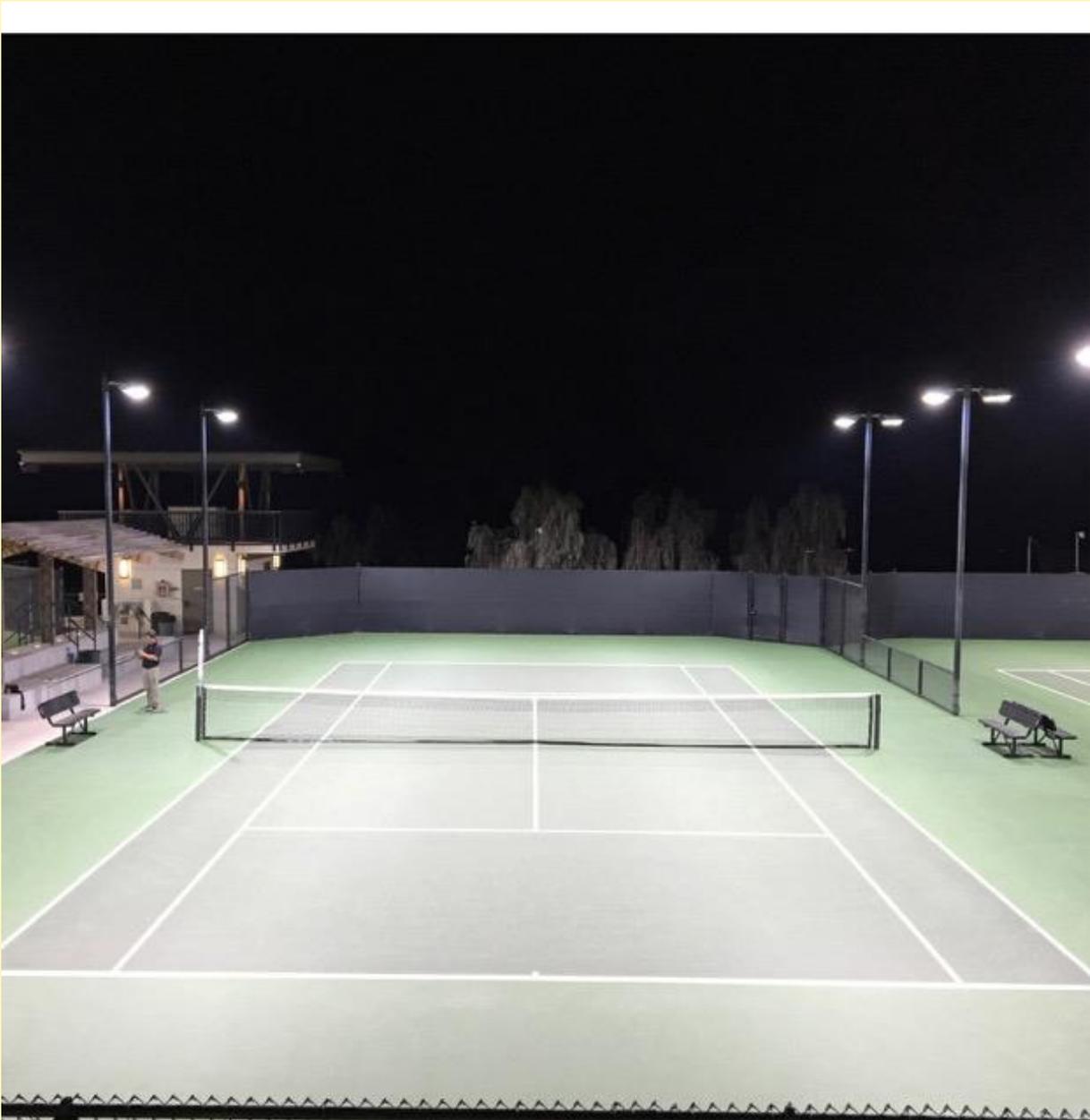
The Olympic Club (San Francisco, CA)



Arden Hills Athletic Club (Sacramento, CA)



Claremont McKenna College (Bisantz Family Tennis Center)



Sutter Lawn Tennis Club (Sacramento, CA)



Harbor Bay Club (Alameda, CA)



Bakersfield Racquet Club (Bakersfield, CA)

